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Charles W. McKain

1999-Present *Village Realty and Home Loans* San Jose, CA
dba
THE REVERSE MORTGAGE COMPANY

Loan Officer

Loan Officer for Reverse Mortgage Products, FHA/VA and Conventional Loans Prime and Sub Prime. Realtor sales in the Greater Bay Area, Monterey County and San Joaquin Valley.

1987-1994 Grovewood Mortgage San Jose, CA

Loan Officer/Owner

Owner and Loan Officer for Conventional Loans Prime and Sub Prime.

1980-1987 Barclays Bank of California San Jose, CA

Manager Residential Loan Dept

Manager servicing originations for 52 branches from San Rafael to San Diego. Head Underwriter for saleable and portfolio products. Conducted secondary Marketing Sales, developed new investor sources and maintained investor relationship. Developed new products, documentation and training materials for branch use. Conducted training on products and business development. Member of the Bank Management Committee.

1979-1980 Western Federal Savings San Jose, CA

Loan Officer

Serviced Northern California Branch Offices. Maintained builder relationship and conducted site inspections.

1977-1979 Mason McDuffie San Jose, CA

Loan Officer

Loan Office for FHA/VA and Conventional Loans.

Professional Designations and Associations

Founding Director South Bay Association of Mortgage Brokers.
Founding Director California Association of Residential Lenders
SRES Seniors Real Estate Specialist - SENIORS ADVANTAGE Real Estate Council.
Santa Clara and Central Valley Association of Realtors.
California and National Association of Realtors.